



**Articulation Agreement between
Brenau University and Lanier Technical College**



The table below details the Lanier Technical College (LTC) courses that Brenau University (BU) will accept as transfer credit, and how the technical college courses correspond to university courses. This articulation applies to the following Brenau University degree programs:

- Bachelor of Business Administration (BBA)
- Bachelor of Arts in Organizational Leadership (BAOL)

Other college courses taken at a degree-granting higher education institution accredited by a regional body, such as but not limited to the Southern Association of Colleges and Schools Commission on Colleges (SACSCOC), may also be presented on a case-by-case basis for evaluation as transfer credit to Brenau University. This list is not all-inclusive and should be reviewed and updated periodically by the registrars of LTC and BU to reflect changes in the curriculum at either institution. The agreement will remain in effect until the vice president of academic affairs at either institution gives notice that the agreement should be discontinued at the end of the semester in which such notice is communicated in writing. Should this occur, students currently in the pipeline would still be able to complete their program.

Lanier Technical College Business Management Degree Program – MD13

LTC Class		BU class			<i>Portal / Major</i>	
				<i>Program</i>	<i>Core / BBA Major</i>	<i>Sub portal</i>
ENGL 1101	Composition and Rhetoric		EH101	BBA / BAOL	COMMUNICATION & LANGUAGE FLUENCY	Writing
Area II						
ECON 1101	Principles of Economics		BA200	BAOL	Major Core	
ECON 2105	Macroeconomics		BA207	BBA	Major Core	
ECON 2106	Microeconomics		BA206	BBA	Major Core	
HIST 1111	World History I		HY210	BBA / BAOL	WORLD UNDERSTANDING	Historical Perspective
HIST 1112	World History II		HY211	BBA / BAOL	WORLD UNDERSTANDING	Historical Perspective
HIST 2111	U.S. History I		HY201	BBA / BAOL	WORLD UNDERSTANDING	Historical Perspective
HIST 2112	U.S History II		HY202	BBA / BAOL	WORLD UNDERSTANDING	Historical Perspective
POLS 1101	American Government		PO101	BBA / BAOL	WORLD UNDERSTANDING	Civic Engagement
POLS 2401	Global Issues		IS101	BBA / BAOL	WORLD UNDERSTANDING	Global Awareness

PSYC 1101	Introduction to Psychology		PY101	BBA / BAOL	SCIENTIFIC & ANALYTIC CURIOSITY	Science
SOCI 1101	Introduction to Sociology		SY101	BBA / BAOL	WORLD UNDERSTANDING	Civic Engagement
SOCI 2600	Intro to Social Problems			BBA / BAOL	WORLD UNDERSTANDING	Civic Engagement

Area III

MATH 1101	Mathematical Modeling			BBA / BAOL	Liberal Education (LE) Elective credit	
MATH 1103	Quantitative Skills/Reasoning		MS100	BBA / BAOL	SCIENTIFIC & ANALYTIC CURIOSITY	Mathematics
MATH 1111	College Algebra		MS101	BBA / BAOL	SCIENTIFIC & ANALYTIC CURIOSITY	Mathematics
MATH 1127	Introduction to Statistics		MS205	BBA / BAOL	SCIENTIFIC & ANALYTIC CURIOSITY	Reasoning

Area IV

ARTS 1101	Art Appreciation		AH100	BBA / BAOL	ARTISTIC & CREATIVE IMAGINATION	Fine Arts
ENGL 2110	World Literature			BBA / BAOL	Liberal Education (LE) Elective credit	
ENGL 2130	American Literature			BBA / BAOL	ARTISTIC & CREATIVE IMAGINATION	Literature
HUMN 1101	Introduction to Humanities			BBA / BAOL	ARTISTIC & CREATIVE IMAGINATION	Fine Arts
MUSC 1101	Music Appreciation		MC101	BBA / BAOL	ARTISTIC & CREATIVE IMAGINATION	Fine Arts
RELG 1101	World Religions		PH207	BBA / BAOL	WORLD UNDERSTANDING	Global Awareness
THEA 1101	Theatre Appreciation		TH100	BBA / BAOL	ARTISTIC & CREATIVE IMAGINATION	Fine Arts

Other General Education Core Electives

BIOL 1111	Biology I			BBA / BAOL	SCIENTIFIC & ANALYTIC CURIOSITY	Science
BIOL 1111L	Biology Lab I			BBA / BAOL	SCIENTIFIC & ANALYTIC CURIOSITY	Science
BIOL 2113	Anatomy & Physiology I		BY209	BBA / BAOL	SCIENTIFIC & ANALYTIC CURIOSITY	Science
BIOL 2113L	Anatomy & Physiology I Lab		BY209L	BBA / BAOL	SCIENTIFIC & ANALYTIC CURIOSITY	Science

BIOL 2114	Anatomy & Physiology II		BY210	BBA / BAOL	SCIENTIFIC & ANALYTIC CURIOSITY	Science
BIOL 2114L	Anatomy & Physiology II Lab		BY210L	BBA / BAOL	SCIENTIFIC & ANALYTIC CURIOSITY	Science
COMM 1100	Human Communication			BBA / BAOL	Liberal Education (LE) Elective credit	
ENGL 1102	Literature & Composition		EH102	BBA / BAOL	COMMUNICATION & LANGUAGE FLUENCY	Writing
MATH 1113	Precalculus		MS111	BBA / BAOL	SCIENTIFIC & ANALYTIC CURIOSITY	Mathematics
MATH 1131	Calculus I		MS210	BBA / BAOL	SCIENTIFIC & ANALYTIC CURIOSITY	Mathematics
PHYS 1110	Conceptual Physics			BBA / BAOL	Liberal Education (LE) Elective credit	
PHYS 1110L	Conceptual Physics Lab I			BBA / BAOL	Liberal Education (LE) Elective credit	
PSYC 2103	Human Development		PY202	BBA / BAOL	Liberal Education (LE) Elective credit	
SPAN 1101	Intro to Spanish Lang/Culture		SH101	BBA / BAOL	COMMUNICATION & LANGUAGE FLUENCY	Modern Language
SPCH 1101	Public Speaking		SP108	BBA / BAOL	COMMUNICATION & LANGUAGE FLUENCY	Speaking

Program-Specific Core

COMP 1000	Intro to Computer Literacy		BA185	BBA	Major Core	
MGMT 1100	Principles of Management		MG301	BBA/BAOL	Major Core	
MGMT 1105	Organizational Behavior		MG318	BBA/BAOL	Major Core	
ACCT 1100	Financial Accounting I		AC201	BBA/BAOL	Major Core	
MKTG 1130	Business Regs/Compliance		BA316	BBA/BAOL	Major Core	
MGMT 1115	Leadership		BA223	BBA	WORLD UNDERSTANDING	Civic Engagement
MGMT 1115	Leadership		BA223	BAOL	Major Core	
MGMT 1120	Introduction to Business		BA102	BBA/BAOL	Business Elective	
MGMT 1125	Business Ethics		BA417	BBA/BAOL	Major Core	
MGMT 2115	Human Resource Management		HR333	BBA/BAOL	Major Core	

General Management Specialization Courses

MKTG 1100	Principles of Marketing		MK315	BBA/BAOL	Major Core	
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MKTG 1190	Integrated MKTG Communications		MK311	BBA	BBA Marketing Major required course	
MKTG 2500	Exploring Social Media		MK457	BBA	BBA Marketing Major required course	

Other Management and Marketing classes

MGMT 2120	Labor Management Relations		HR331	BBA/BAOL	Business Elective	
MGMT 2130	Employee Training/Development		HR414	BBA	BBA Human Resource Management Major required course	
MGMT 2135	Management Communications		BA208	BBA/BAOL	Major Core	
MGMT 2155	Quality Management Principles		MG400	BBA	BBA Logistics and Supply Chain Management Major required course	
MGMT 2210	Project Management		MG420	BBA	BBA Logistics and Supply Chain Management Major and BBA General Business Major required course	
MKTG 1160	Professional Selling		MK412	BBA	BBA Marketing Major and BBA General Business Major required course	
MKTG 2010	Small Business Management		MG302	BBA	BBA General Business Major required course	
MKTG 2090	Marketing Research		MK418	BBA	BBA Marketing Major Required course	

At the time of this agreement the Brenau University Undergraduate Transfer Credit Policy is as follows:

A grade of "C" or better is required for transfer. Transfer credit is awarded for courses taken at regionally accredited institutions and cannot be awarded based on placement tests or non-class credit awarded at other institutions.

1. The university will accept ALL liberal education courses regardless of the date of satisfactory completion unless the liberal education course is also a major course.
2. The university will accept major courses taken within 15 years unless listed below.
3. The university will accept major courses taken within 5 years for the specific courses listed below.
4. Exceptions to any policy above will go to the dean of the appropriate school for a final decision.
5. Courses with technical content (e.g. computer programming/applications, etc.) taken over five years prior to admission may not be eligible for transfer.
6. Changing majors after an admissions decision has been made may alter the eligibility of courses that have been already designated on a previous program plan.

7. Developmental Studies and English as a Second Language Courses do not transfer.
8. In no case will a student be permitted to transfer more than 65 semester hours of credit (97 quarter hours) from two-year institutions to a Brenau program. This 65-hour limit represents the total of all credit taken at all two year colleges the student might have attended before applying for admission to Brenau. This 65-hour maximum does not affect Brenau's minimum residency requirement.
9. Departments reserve the right to require a student to take a prerequisite course for a Brenau course at a four-year institution.
10. Courses transferred to Brenau are recorded in semester hours. If taken at the previous school in quarter hours, the following calculation is used: quarter hours / 1.5 = semester hours. (ex. 4.5 quarter hours / 1.5 = 3 semester hours.)

All other Brenau University requirements for admission, for acceptance of credit and for graduation must be satisfied.

Cross reference From Brenau University BAOL & BBA programs to Lanier Technical College courses

BU Liberal Education (LE) for both BBA and BAOL

Portal

WORLD UNDERSTANDING	<i>Sub portal</i>	<i>BU Class</i>	<i>LTC Class</i>
(3 credit hours)	Historical Perspective	HY210	HIST 1111
		HY211	HIST 1112
		HY201	HIST 2111
		HY202	HIST 2112
(3 credit hours)	Civic Engagement	SY101	SOCI 1101
		BA223	MGMT 1115
		PO101	POLS 1101
			SOCI 2600

(please note BA223 is a required Major Core course in the BAOL program)

(3 credit hours)	Global Awareness	IS101	POLS 2401
		PH207	RELG 1101

ARTISTIC & CREATIVE IMAGINATION			
(3 credit hours)	Fine Arts	AH100	ARTS 1101
			HUMN 1101
		MC101	MUSC 1101
		TH100	THEA 1101
(3 credit hours)	Literature		ENGL 2130

SCIENTIFIC & ANALYTIC CURIOSITY			
(3 credit hours)	Mathematics	MS100	MATH1103
		MS101	MATH 1111
		MS111	MATH 1113
		MS210	MATH 1131
(7-8 credit hours)	Science	PY101	PSYC 1101
			BIOL 1111
			BIOL 1111L
			BIOL 1112 **
			BIOL 1112L **
		BY209	BIOL 2113
		BY209L	BIOL 2113L
		BY210	BIOL 2114
BY210L	BIOL 2114L		

		BY206	BIOL 2117 **
		BY206L	BIOL 2117L **
		CY121	CHEM 1211 **
		CY121L	CHEM 1211L **
		CY122	CHEM 1212 **
		CY122L	CHEM 1212L **
(3 credit hours)	Reasoning	MS205	MATH 1127
COMMUNICATION & LANGUAGE FLUENCY			
(6 credit hours)	Writing	EH101	ENGL 1101
		EH102	ENGL 1102
(3 credit hours)	Speaking	SP108	SPCH 1101
(0-3 credit hours see program for details)	Modern Language/Communication	SH101	SPAN 1101
		SH102	SPAN 1102 **
Other Liberal Education electives			COMM 1000

BAOL Major Core

			ENGL 2110
			MATH 1101
		MS220	MATH 1132 **
		PY202	PSYC 2103
			PHYS 1110
			PHYS 1110L
		AC201 ***	ACCT 1100
		BA200	ECON1101
		BA208	MGMT 2135
		BA223	MGMT1115
		BA316	MKTG 1130
		BA417	MGMT 1125
		HR333	MGMT 2115
		MG301	MGMT 1100
		MG318	MGMT 1105
		MK315	MKTG 1100

Other possible BAOL Electives

BA102	MGMT 1120
HR331	MGMT 2120

BBA Major Core

AC201 ***	ACCT 1100
AC202 ***	ACCT1105 **
BA185 ***	COMP 1000
BA206	ECON 2106
BA207	ECON 2105
BA208	MGMT 2135
BA316	MKTG 1130
BA417	MGMT 1125
HR333	MGMT 2115

MG301	MGMT 1100
MG318	MGMT 1105
MK315	MKTG 1100

Other Possible BBA Electives

BA102	MGMT 1120
HR331	MGMT 2120

BBA Accounting Major

AC320***	ACCT1115 **
AC323	ACCT1125 **
AC325	ACCT2000 **
AC440	ACCT2155 **

BBA General Business Major

MG302	MKTG 2010
MK412	MKTG 1160
MG420	MGMT 2210
Upp Div (300/400) Bus Elective- from other BBA major lists	

BBA Human Resource Management (HRM) Major

HR414	MGMT 2130
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BBA Marketing Major

MK311	MKTG 1190
MK412	MKTG 1160
MK418	MKTG 2090
MK457	MKTG 2500

BBA Logistics and Supply Chain Management Major:

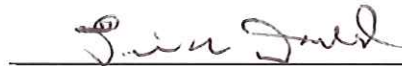
MG400	MGMT 2155
MG420	MGMT 2210

** Other LTC transferable courses that may or may not be part of the MD13 program

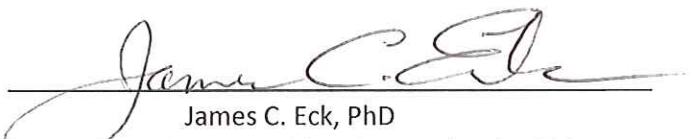
*** Credit hours transferred in might not be the same



Anne A. Skleder, PhD
President
Brenau University



Tim McDonald, MBA
Interim President
Lanier Technical College



James C. Eck, PhD
Provost and Vice President for Academic Affairs
Brenau University



Donna Brinson, MEd
Vice President for Academic Affairs
Lanier Technical College